



STATE OF UTAH INTERNATIONAL BUSINESS DEVELOPMENT OFFICE TRADE SURVEY

By completing this survey, your business will be registered with the State of Utah International Business Office for use on our mailing list, newsletter list, and special event list.

By providing us with accurate and complete information, our office will be better able to serve your business needs.

COMPANY INFORMATION

Company Name:

Mailing Address:

City/State/Zip:

Street Address (if different from mailing address):

Website:

Year Established:

Number of Employees:

International Contact Person:

Title:

E-Mail:

Phone:

Fax:

Is your company headquartered in Utah? YES NO If not, where?

Do you have other locations outside of Utah? If so, where?

Are you a wholly owned subsidiary of another company? YES NO

If so, where are you headquartered & name of parent company?

If your company has a facility or any type of representation overseas, please provide contact information: (use additional pages as necessary)

Company Name:

Address:

City:

Country:

Please indicate the nature of the overseas company:

Manufacturing facility

Agent/Representative

Distributor

Sales office

Warehouse

Please indicate the type of industry you represent:

Software Development

Computer Hardware

Digital Media

Biotechnology

Medical Devices

Nutraceutical

Agribusiness

Natural Resources

Education

Transportation

Energy

Environment

Sports

Manufacturing

Aerospace

Other

TRADE ACTIVITIES AND INTERESTS

Please list the products/services you offer for export and their SIC or NAICS (if know)

Product/Service

SIC or NAICS

Who are typically the end users of your products/services?

If you are not currently exporting, why not?

We do not export directly, but our product is exported by domestic customers

Uncertain which markets have most potential for our product

Lack of export procedure information

Lack of company commitment to develop and export strategy

Lack of financing and/or banking services for export activities

Other (please specify) _____

Please indicate in which activities your company would be interested in participating:

Trade Leads

Trade Shows

Overseas Trade Missions

Export Counseling

Seminars

What services not listed would assist your company in initiating export business?

Do you currently import products from outside the United States? YES NO

What products do you import?

Do you need assistance in sourcing import products? YES NO

If you are currently exporting or importing, please mark the specific countries or regions with which you do business.
If you are not exporting but would like to become involved in this activity, please mark the appropriate column.

Country	Exporting	Importing	Interested
WORLDWIDE			
NORTH AMERICA			
Canada			
Mexico			
CARIBBEAN			
CENTRAL AMERICA			
Costa Rica			
Guatemala			
SOUTH AMERICA			
Argentina			
Brazil			
Chile			
Colombia			
Peru			
WESTERN EUROPE			
Belgium			
France			
Germany			
Ireland			
Italy			
Netherlands			
Spain			
Sweden			
Switzerland			
United Kingdom			
Finland			
Norway			
EASTERN EUROPE			
Hungary			
Poland			
Russia			
MIDDLE EAST			
Israel			
Kuwait			
Saudi Arabia			
Turkey			
United Arab Emirates			

Country	Exporting	Importing	Interested
ASIA			
China			
Hong Kong			
India			
Japan			
Malaysia			
Philippines			
Singapore			
South Korea			
Taiwan			
Thailand			
AFRICA			
South Africa			
OCEANIA			
Australia			
New Zealand			

Comments:

I am interested in being listed in the State of Utah's Export Directory.
I prefer that this information be kept confidential.

Please return completed survey to:
International Business Development Office
324 South State Street, Suite 500, Salt Lake City, UT 84111
Phone: (801) 538-8737 • Fax: (801) 538-8889 • E-mail to intlmail@utah.gov